

## Message Text

CONFIDENTIAL

PAGE 01 KABUL 03995 190410Z

10

ACTION NEA-10

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-03 H-02 INR-07 L-03

NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06 OMB-01

SAM-01 MC-02 ACDA-05 AID-05 EUR-12 EB-07 COME-00

TRSE-00 ( ISO ) W

----- 094972

R 190330Z JUN 75

FM AMEMBASSY KABUL

TO SECSTATE WASHDC 3051

INFO USDOC WASHDC

C O N F I D E N T I A L KABUL 3995

E.O. 11652: GDS

TAGS: BEXP, MASS, AF

SUBJ: POSSIBLE GOA INTEREST OF C-130 PURCHASE

REF: A. STATE 139509 (NOTAL), B. KABUL 2317

1. ECONOFF AND ADCM HAVE DISCUSSED SUBJECT WITH SULTAN GHAZI, PRESIDENT, AFGHAN AIR AUTHORITY, AND WITH DON BLACKWELL (NOT LOCKWOOD) LOCKHEED. SUBJECT OF POSSIBLE GOA PURCHASE OF C-130 FIRST RAISED BY SULTAN GHAZI DURING BLACKWELL'S PRESENTATION ON L-1011. GHAZI ASKED IF LOCKHEED PRODUCED A LARGE CARGO PLANE CONVERTIBLE TO PASSENGER USE, SUITABLE FOR USE ON RELATIVELY POOR AFGHAN AIRPORTS (SHORT, OFTEN PACKED DIRT). BLACKWELL RESPONDED THAT THE C-130 OR L-100 FIT THIS DEFINITION WELL. ARIANA VICE-PRESIDENT (AND PAN AM REP) BENNETT ENCOURAGED BLACKWELL TO HAVE A SALESMAN PAY VISIT, AS HE BELIEVES PLANE SUITS AFGHAN PRIORITIES AND NEEDS.

2. GHAZI EXPLAINED TO ADCM THAT HIS REQUEST WAS IN THE WAY OF WIDENING AFGHAN OPTIONS IN THE EVENT THAT THEY DECIDE NOT TO PURCHASE A WIDE-BODIED AIRCRAFT AT THIS TIME. THEY ARE ALSO CONSIDERING PURCHASE OF A USED 707 AIRCRAFT, BUT ARE CONCERNED ABOUT THE PLANE'S ABILITY TO MEET CURRENT U.S. CONFIDENTIAL

CONFIDENTIAL

PAGE 02 KABUL 03995 190410Z

AND, MORE IMPORTANT, EXPECTED EUROPEAN NOISE REGULATIONS.

RATHER THAN A USED 707 WITH AN EXPENSIVE HUSH KIT, GOA MAY PREFER SOMETHING LIKE A C-130 OR L-100. GHAZI STATES HE IS INTERESTED IN TALKING TO A SALESMAN, BUT IS NOT NEAR A DECISION POINT AT THIS TIME. A SPECIAL TRIP IS NOT WARRANTED, BUT HE WOULD LIKE TO SEE HIM THE NEXT TIME HE IS IN THE AREA. BLACKWELL NOTES THAT BENNETT HAS OFFERED TO PUSH THIS, AND WILL ESCORT SALESMAN TO ALL APPROPRIATE OFFICIALS, AS HE FEELS THIS IS A GOOD PLANE.

3. PLANE WOULD BE PRIMARILY USEFUL FOR (A) FRESH FRUIT SHIPMENTS TO GULF STATES, (B) AIR SHIPMENTS FROM NEARBY PORTS OF EQUIPMENT/MATERIAL/COMPONENTS, FOR MASSIVE INDUSTRIAL/POWER/IRRIGATION/TRANSPORTATION PROJECTS NOW PLANNED FOR AFGHANISTAN/ (C) TRANSPORTING PILGRIMS TO MECCA DURING HADJ SEASON. NYE CAUSE OF (B) ABOVE, C-130 HEAVY TRANSPORT CAPABILITY AND EASE OF LOADING FROM REAR MAKES IT PARTICULARLY SUITABLE.

4. PLEASE NOTE THAT THIS OPPORTUNITY IS STRICTLY A CIVILIAN ONE. MILITARY VERSION (C-130) MAY BE PREFERRED BY AFGHANS AS BLACKWELL UNDERSTANDS LOAD SPECS AND RELATIVELY STOL CHARACTERISTICS BETTER ON C-130 THAN L-100, BUT PLANE WOULD BE PURCHASED BY ARIANA AFGHAN AIRLINES AS CIVILIAN PLANE. IF USG CREDIT IS INVOLVED, IT WOULD BE STANDARD APPLICATION BY ARIANA TO EX-IM FOR A COMMERCIAL EXPORT AIRCRAFT SALE CREDIT. EMBASSY RECOMMENDS THAT LOCKHEED/MARIETTA SALES REP BE ENCOURAGED TO VISIT KABUL ON HIS NEXT TRIP TO REGION.

ELIOT

CONFIDENTIAL

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** GOVERNMENT PROCUREMENT, COMMERCIAL AIRCRAFT  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 19 JUN 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** SmithRJ  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975KABUL03995  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D750213-0615  
**From:** KABUL  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750635/aaaabfvp.tel  
**Line Count:** 90  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION NEA  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 STATE 139509, 75 (NOTA KABUL 2317  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** SmithRJ  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 29 JUL 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <29 JUL 2003 by ShawDG>; APPROVED <24 NOV 2003 by SmithRJ>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** POSSIBLE GOA INTEREST OF C-130 PURCHASE  
**TAGS:** BEXP, MASS, AF  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006